



AIG Extended Warranty Program

AIG's Extended Warranty Program provides you with coverage options to offer to your customer during the sales process. Having these options will provide more opportunities to compete and secure sales, further differentiating you from the competition.



Why should you offer your client an AIG Extended Warranty?

An AIG Extended Warranty provides hassle free protection that may save your client hundreds of dollars in repair costs. The cost of an extended warranty when compared to the installed cost of an HVAC system provides an unparalleled value proposition.

BENEFITS & FEATURES

- Strengthens relationships with the client and service provider
- Promotes customer retention
- Increased revenue & close rates
- Protection available for Mitsubishi Electric Cooling and Heating systems
- AIG is an A.M. Best A+ rated insurance company with over 26 years of experience

BENEFITS TO YOUR CUSTOMER

- Peace of mind knowing their investment is protected
- The cost of an Extended Warranty is generally less than the cost of one repair
- Repairs are performed by a Mitsubishi Electric trained service provider

How to order:

1. Locate the coverage option within the sales guide
2. Complete the application order form
3. Submit your application order form to AIG Warranty at sndataentry@servicenet.com

Contact AIG at: 866-244-9985

*Limitations and exclusions apply. See Terms & Conditions for details. Extended Warranty provided by AIG or its affiliates. Mitsubishi Electric is not affiliated with AIG.



FREQUENTLY ASKED QUESTIONS

1. **What are the benefits of an AIG Extended Warranty?**
 - Coverage wraps around the manufacturer's warranty providing full protection to customer
 - One simple payment – alleviates costly repair bills
 - All repairs are performed by the service provider
2. **When does Coverage begin?**
 - Coverage starts 31 days from the date of purchase
3. **Who performs service?**
 - Service will be performed by an authorized service provider
4. **Are there any claims limits?**
 - There are no limits to the number of claims; however, there is a limit to the monetary value of claims. The maximum liability owed is equal to the lesser of (I) the current market value of a unit with comparable specifications or (II) the retail price paid for the unit less tax and claims paid
5. **What is covered?**
 - Mechanical and electrical failures contained within the equipment/system
6. **What is not covered?**
 - Repairs due to damage or incorrect installation of equipment
 - Non-electrical/mechanical items
 - Line sets
 - Preventative maintenance of equipment
 - Overtime charges for a covered mechanical failure
 - Routine maintenance
 - See Terms and Conditions located in the sales guide for more details

